

Message Text

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PAGE 01 QUITO 04725 172007Z

64

ACTION ARA-20

INFO OCT-01 ISO-00 FEA-02 AEC-11 AID-20 CEA-02 CIAE-00

CIEP-02 COME-00 DODE-00 EB-11 FPC-01 H-03 INR-11

INT-08 L-03 NSAE-00 NSC-07 OMB-01 PM-07 RSC-01 SAM-01

SCI-06 SP-03 SS-20 STR-08 TRSE-00 FRB-03 PA-04 PRS-01

USIA-15 DRC-01 /173 W

----- 022868

R 171839Z JUL 74

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 1789

INFO AMEMBASSY CARACAS

AMEMBASSY LIMA

AMEMBASSY MEXICO

AMCONSUL GUAYAQUIL

UNCLAS QUITO 4725

E.O. 11652: N/A

TAGS: ENRG, EC, MX

SUBJECT: ECUADOR AND MEXICO TO INCREASE COOPERATION IN
PETROLEUM MATTERS

REF: QUITO 4632

1. AMONG MANY OTHER MATTERS DISCUSSED DURING VISIT OF MEXICAN
PRESIDENT TO ECUADOR, PRESIDENT ECHEVERRIA AND ECUADOREAN PRESIDENT
RODRIGUEZ LARA DECIDED TO BROADEN COOPERATION ON PETROLEUM MATTERS.
IN JOINT COMMUNIQUE, THE TWO PRESIDENTS STATED THEIR INTENTION TO
CONCLUDE AGREEMENTS AS SOON AS POSSIBLE BETWEEN THE ECUADOREAN
STATE PETROLEUM COMPANY (CEPE) AND PETROLEOS MEXICANOS AND THE
MEXICAN PETROLEUM INSTITUTE TO STUDY COOPERATION IN THE FOLLOWING
AREAS: IMPROVEMENT OF OPERATING EFFICIENCY, TRAINING OF PERSONNEL
TO OPERATE THE ESMERALDAS REFINERY, PLANNING DEVELOPMENT OF THE
PETROCHEMICAL INDUSTRY, AND OPTIMIZATION OF PRODUCT DISTRIBUTION.

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2. PEMEX DIRECTOR ANTONIO DOVALI EXPANDED ON THE NATURE OF COOPER-

ATION IN A PRESS CONFERENCE. MEXICO WOULD BE PROVIDING TECHNICAL ASSISTANCE RATHER THAN SELLING SERVICES COMMERCIALY, DOVALI SAID. TECHNICAL COOPERATION WILL INVOLVE AND EXCHANGE OF PERSONNEL. THOSE SENT TO ECUADOR WILL PRIMARILY BE EXPERTS TO ASSIST IN SETTING THE ESMERALDAS REFINERY IN OPERATION WHEN CONSTRUCTION IS COMPLETED. NO OFFICIAL ASSOCIATION BETWEEN PEMEX AND CEPE IS CONTEMPLATED, DOVALI CONTINUED, ALTHOUGH HE KNEW OF SOME INTEREST AMONG MEXICAN INDUSTRIALISTS IN FORMING MIXED COMPANIES IN THE PETROCHEMICAL SECTOR. THERE WAS NEITHER AN OFFER NOR A REQUEST FOR MEXICO TO GET INVOLVED IN THE EXPLOITATION OF PETROLEUM IN ECUADOR. SINCE MEXICO HAS REACHED SELF-SUFFICIENCY, DOVALI ADDED, IT DOES NOT NEED TO IMPORT FROM ECUADOR.

BREWSTER

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Message Attributes

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